

# THE BETA GROUP OF COMPANIES



## GROUP PROFILE 2010

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DUBAI  
UAE

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[www.pi-dubai.com](http://www.pi-dubai.com)  
[www.aldaour.com.sa](http://www.aldaour.com.sa)

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## **COMPANY PROFILE GROUP MEMBERS**

### ***BETA INDUSTRIAL L.L.C.***

P.O. BOX: 50708,  
TEL: +971 4 706 9777

DUBAI – UAE  
FAX: + 971 4 706 9787

Web Site: [www.betag.com](http://www.betag.com)  
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### ***BRANCH:***

P.O. BOX: 25204,  
TEL: +971 2 645 0107

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FAX: + 971 2 645 0167

Web Site: [www.betag.com](http://www.betag.com)  
E-Mail: [betai@betag.com](mailto:betai@betag.com)

### ***BETA INFORMATION TECHNOLOGY L.L.C.***

P.O. BOX: 19085,  
TEL: +971 4 286 8789

DUBAI – UAE  
FAX: + 971 4 286 8443

Web Site: [www.betait.net](http://www.betait.net)  
E-Mail: [beta@betait.net](mailto:beta@betait.net)

### ***DAR BETA INFORMATION TECHNOLOGY***

P.O. BOX: 19389,  
TEL: +966 1 200 6066

RIYADH 11435 – KSA  
FAX: + 966 1 200 6400

Web Site: [www.betait.net](http://www.betait.net)  
E-Mail: [beta@betait.net](mailto:beta@betait.net)

### ***BRANCH:***

P.O. BOX: 127017,  
TEL: +966 2 261 6880

JEDDAH 21352 – KSA  
FAX: + 966 2 261 6889

Web Site: [www.betait.net](http://www.betait.net)  
E-Mail: [beta@betait.net](mailto:beta@betait.net)

### ***BRANCH:***

P.O. BOX: 6140,  
TEL: +966 3 865 71019

DAMMAM 32232 – KSA  
FAX: + 966 3 857 1016

Web Site: [www.betait.net](http://www.betait.net)  
E-Mail: [beta@betait.net](mailto:beta@betait.net)

### ***PRECISION INDUSTRIES***

P.O. BOX: 37448,  
TEL: +971 4 338 4033

DUBAI – UAE  
FAX: + 971 4 338 3997

Web Site: [www.pi-dubai.com](http://www.pi-dubai.com)  
E-Mail: [info@pi-dubai.com](mailto:info@pi-dubai.com)

### ***M.M.AL DAOUR FACTORY***

P.O. BOX: 355671,  
TEL: +971 4 338 4033

RIYADH 11383 – KSA  
FAX: + 971 4 338 3997

Web Site: [www.aldaour.com.sa](http://www.aldaour.com.sa)  
E-Mail: [alwhaidi@aldaour.com.sa](mailto:alwhaidi@aldaour.com.sa)

***BANKERS : UNITED ARAB BANK – DUBAI / ARAB BANK LTD. – DUBAI***

***AUDITORS : M/S ABDUL MAJID HAMADEH & CO. - DUBAI***

## **BOARD OF DIRECTORS**

- MR. MOHAMMED DAOUR** : Chairman
- MR. RASHID DAOUR** : Director
- MR. BASSAM NAZZAL** : General Manager (Beta Industrial)
- MR. MOTASIM DAOUR** : General Manager (PI and MMDF-KSA)
- MR. OSAMA DAOUR** : General Manager (Beta IT/DAR Beta IT)
- MR. GHASSAN SHAKER** : Group Finance and Administration Manager

## **GROUP INFORMATION**

Beta group of Companies is one of the fastest growing Commercial Enterprises with large Importing, Exporting and Manufacturing agencies in the United Arab Emirates.

Beta Group consists of:

- ***Beta Industrial LLC***
- ***Beta Information Technology LLC***
- ***Dar Beta Information Technology - Riyadh***
- ***Precision Industries***
- ***MM Al Daour Factory - Riyadh***

The Beta Group started its operations in 1977 with Electrical Contracting. Today, it has expanded to 5 Companies with branches in Abu Dhabi, Riyadh and Jeddah and has over 800 employees on its payroll.

The Beta Group realizes that it owes much of its success to its staff of professional employees, whom it considers to be the Group's greatest assets. The entire team of Beta's Sales Personnel consists of qualified Engineers drawn from the Electrical, Mechanical, Computer or Networking Fields. Each possesses excellent Product knowledge and is capable of satisfying all requirements of our Clients and recommending the best solutions to them. The Technical Staff are equally qualified and regularly undergo training courses conducted by Beta's Principals.

### ***THE BETA POLICY***

***“ We are committed to satisfying our customers and continually improving our Quality, by supplying Products and Services without defects, conforming to well defined requirements, by means of a quality system applied by all employees, dedicated to doing things right, from the first time. ”***

## COMPANY DETAILS

REGISTERED NAME:

**BETA INDUSTRIAL L.L.C.**

P.O. BOX: 50708,

TEL: +971 4 706 9777

DUBAI – UAE

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Web Site: [www.betag.com](http://www.betag.com)

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**BRANCH:**

P.O. BOX: 25204,

TEL: +971 2 645 0107

ABU DHABI – UAE

FAX: + 971 2 645 0167

Web Site: [www.betag.com](http://www.betag.com)

E-Mail: [betai@betag.com](mailto:betai@betag.com)

COUNTRY OF REGISTRATION : DUBAI – UAE

FOUNDED : 1989

**ACTIVITIES:**

**BETA INDUSTRIAL LLC:** Broadly classified into two divisions dealing in the **Trading of Electro-mechanical products [formerly Beta Trading Co. LLC]** and **Manufacturing Aluminum Air Terminal Devices (Grills, Diffusers and Duct Accessories for Central Air-conditioning)** of High International Standards and exports the same to the GCC, Middle East, Europe and CIS countries. The Company is the first in its field to be certified to ISO 9001 standards in the Gulf and Middle East. The factory also has its own modern Powder Coating Plant. There is also an additional plant in Al Quoz.

Over the years it has developed its activities and expanded its range by also producing Volume Control dampers, Fire dampers, Access Doors, Sound Attenuators and VAV. It is also tied up with M/S Air zone of Spain to provide Grills and Diffusers for Zoning Systems. Beta products lead the market in UAE and are also exported to over 40 Countries worldwide.

**Electrical Products:**

Beghelli – Italy / Prazisa - Germany / Wilson – Singapore / Ducab – UAE / Clipsal – Australia / Beta – Cable support Systems – GI Cable Trays, Trunking and Accessories made by Beta - UAE.

**Ventilation Equipment:**

Vortice – Italy / Howden Donkin – South Africa / Supervent Fans – Beta – UAE

**Air Terminals and Duct Accessories:**

Grills and Diffusers, Volume and Fire Dampers, Sound Attenuators and VAV, Access Doors, AFS Duct Accessories-Turkey, Air zone Zoning Systems – Spain

**IT Products:**

Netrack – Networking cabinets made by Beta – UAE

## COMPANY DETAILS (continued)

REGISTERED NAME:

### ***BETA INFORMATION TECHNOLOGY L.L.C.***

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TEL: +971 4 286 8789 FAX: + 971 4 286 8443 E-Mail: [beta@betait.net](mailto:beta@betait.net)

### ***DAR BETA INFORMATION TECHNOLOGY***

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### ***BRANCH:***

P.O. BOX: 127017, JEDDAH 21352 – KSA Web Site: [www.betait.net](http://www.betait.net)  
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### ***BRANCH:***

P.O. BOX: 6140, DAMMAM 32232 – KSA Web Site: [www.betait.net](http://www.betait.net)  
TEL: +966 3 857 1019 FAX: +966 3 857 1016 E-Mail: [beta@betait.net](mailto:beta@betait.net)

COUNTRY OF REGISTRATION : DUBAI – UAE  
FOUNDED : 1990

Beta IT is one of the Middle East market leaders in the field of data communication, data security and networking. Our services offering includes: consultancy, design, systems engineering, project management, service level agreements, training & system documentation.

### **Vision**

To be leading system integrator for enterprise Network solutions with distinguished quality and customer satisfaction, applying the best practices and most efficient business model

### **Mission**

- Build a well established & reliable enterprise customer base.
- Lead the market in finding and introducing new technologies.
- Leverage and maintain our technical knowledge base.
- Build an efficient internal workflow system.
- Use efficient GO TO MARKET Business Model.
- Be Customer oriented.
- Be technology oriented and not vendor oriented.
- Optimizing our operational cost.
- Hiring and investing only in the right candidates.
- Work ethically.

## COMPANY DETAILS (continued)

REGISTERED NAME:

### *PRECISION INDUSTRIES*

P.O. BOX: 37448,

TEL: +971 4 338 4033

DUBAI – UAE

FAX: + 971 4 338 3997

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### *M.M.AL DAOUR FACTORY*

P.O. BOX: 355671,

TEL: +971 4 338 4033

RIYADH 11383 – KSA

FAX: + 971 4 338 3997

Web Site:www.aldaour.com.sa

E-Mail: alwhaidi@aldaour.com.sa

COUNTRY OF REGISTRATION : DUBAI – UAE

FOUNDED : 2001/2005

### ACTIVITIES:

**Precision Industries – Dubai** provides tailored power solution –**PI Diesel Generator sets and Canopies** with various types covering the power range from **9KVA to 2000 KVA** - to the most challenging power requirement of even the most exaction customers. Assuring our customers that every generator set complies with most rigid levels of quality, efficiency and safety, whether it is an automatic emergency standby system or a generator set for prime power full load applications. They have production facility located in **Dubai, UAE**. It is supervised by highly specialized team, and equipped with CNC machinery, powder coating system and assembly lines equipped to deliver high quality components needed for all our power generation and distribution systems.

**PI Diesel Generators** are powered by the high quality genuine **Perkins** Engines coupled with the well known reliable genuine alternators such as **LEROY SOMER®** and **STAMFORD®**

**M.M.AI Daour Factory - Riyadh** is a full fledged facility to carry out a wide range of production activities for manufacturing A/C Accessories and Metal Cabinets in Riyadh. Is new concept at the local market specialized to service the industry with high precision high custom made metal components at affordable prices and affordable delivery irrespective of quantity.

Through the variety of the state of the art flexible manufacturing CNC laser, CNC punching & CNC bending system it is possible to process wide range of Complicated & sharp tolerance components in different size & quantities.